

THE MARTIN BLUEPRINT



PROJECT PURSUITS

Our Pre-Con team will communicate with your team to accurately price and plan the project through all phases of budgeting and design development. We will stay engaged to quickly respond to feedback and adjust to changes throughout the process to provide a competitive quote you can rely on.

BRIDGE MEETING

When issued a letter of intent, the Pre-Con team schedules a bridge meeting to communicate everything that was learned and developed throughout the project pursuit to our project management team. The estimator and newly assigned project manager will begin working and coordinating with the customer on securing material pricing, compiling submittals, and starting shop drawings.

SANDBOX MEETING

A Sandbox Meeting is set up with project decision makers from both teams to confirm expectations and what success will look like. This ensures there is a clear plan and communication set up for the job to be executed at peak efficiency.

SCHEDULE

The critical path is identified and long lead times on materials are addressed. We work with our customers to see how our scope is impacted by the activities and needs of others and how we can best coordinate with other trade partners for a smooth work flow.

JOB CONDITIONS

Access requirements for different phases of construction are discussed. Travel paths, lay-down areas, and potential hazards are identified. Planning is done to overcome any obstacles or challenges that a particular site may present.

CLARIFICATIONS

Questions will be presented and discussed, and RFI's produced to resolve any unclear or contradictory details in the drawing, specifications, contract scope, or other documents.

UNIQUE ITEMS

Job specific items that are not typically encountered will be identified and discussed. Special Consideration will be given to each item and how it impacts schedule and other aspects of the project plan.

OUR COMMITMENT TO A CULTURE OF SAFETY

- WE WILL PRODUCE A SITE-SPECIFIC SAFETY PLAN
- DAILY WORK SITE AND EQUIPMENT INSPECTIONS
- OSHA-30 HR TRAINED SUPERINTENDENTS
- MONTHLY SAFETY AUDIT PERFORMED AND RECORDED
- DEDICATED ON-SITE SAFETY SPECIALIST ON EVERY PROJECT

THROUGH THE HELP OF OUR FIVE CONTRIBUTING COMPANIES, MARTIN CONCRETE CAN CREATE A COMPREHENSIVE, IN-HOUSE SOLUTION OFFERING STREAMLINED SERVICES AND BETTER COMMUNICATION. OUR GOAL IS TO PROVIDE COST AND TIME SAVINGS FOR OUR CLIENTS TO GUARANTEE SUPERIOR QUALITY THROUGHOUT.

CONTRIBUTING COMPANIES



PROJECT KICKOFF

Our project team will be brought in to review the scope, schedule, and project objectives. The team will create a plan to effectively execute the project.

SAFETY FOCUS

Our on-site safety team is highly trained to maintain the best site safety practices for all work phases and conditions with a dedicated safety specialist on every project.

DEFINABLE WORK PHASE MEETING

Prior to the start of each new work phase, with contribution from the customer, our team will lead a meeting designed to promote high level efficient execution by reviewing the work plan.

PROJECT EXECUTION

Superintendents consistently monitor and oversee the job site while the Project Managers maintain communication within the customers project team.

EXIT STRATEGY

With customer participation, our operations team meets for an Exit Strategy meeting - this meeting fosters coordination and collaboration by all parties to best set up the project to "finish strong".

POST JOB WRAP UP

After our work is finished our team analyzes and discusses the lessons learned from the project and how we can better improve the experience for our customers on the next job.

INDUSTRY AWARD WINNING SAFETY PROGRAM

0.70 EMR

7 AUTHORIZED OSHA INSTRUCTORS



PROJECT COMPLETION

UPON COMPLETION, OUR TEAM WILL FOLLOW UP WITH THE CUSTOMER TO ENSURE THIS PROCESS HAS BEEN SEAMLESS AND THAT THE EXECUTION OF THE PROJECT HAS ENDED WITH AN UNEQUALED POSITIVE EXPERIENCE.

MISSION STATEMENT

TO PROVIDE UNEQUALED POSITIVE EXPERIENCES FOR OUR CUSTOMERS WHILE CREATING AN ENVIRONMENT IN WHICH OUR EMPLOYEES CAN ENVISION AND ACHIEVE UNLIMITED SUCCESS.

MARTIN CONCRETE'S CORE VALUES

SAFETY

FAMILY

PEOPLE DEVELOPMENT

CONTINUOUS IMPROVEMENT

QUALITY

INTEGRITY

CUSTOMER FOCUS

EVERYTHING WE DO POINTS TO THE CUSTOMER EXPERIENCE

TIMELINE

- 1991 MARTIN CONCRETE CONSTRUCTION ESTABLISHED IN ATLANTA
- 2006 FULL TILT CRANE SERVICES CREATED
- 2013 MC READY MIX CREATED
- 2014 NASHVILLE OFFICE ESTABLISHED
- 2021 MARTIN CONCRETE CELEBRATES 30 YEARS IN BUSINESS

FOLLOW US



BUILDING AN EXPERIENCE THAT MATTERS