**Jeremy:**

1. **Tarpon (Winder, GA) Alston**  **$4.2 Million**

Budgetary 400k s.f. distribution – Greenfield Development

02/10/21 – William Taylor says he’s not sure if it’s going to move forward. He is having to reprice some things.

02/11/21 – William sent out some additional drawings for updated pricing. Still very budgetary.

03/16/21 – Waiting on William to get back with me.

03/22/21 – William says we are in the middle of the pack. As the project progresses, he will be in touch on final pricing.

04/12/21 – The project was going to come back out but has now been delayed due to a few “unknown obstacles” according to William Taylor. Sounds like it could be a minute before it comes back out for re-bid.

06/09/21 – No update. Project might come back around eventually. Looks like dead for now.

07/26/21 – Received invite from Alston, new pricing to be submitted 08/06/2021.

09/08/21 – William says it’s coming out again for updated market pricing. Final pricing will come out this week. This will be final round for Alston to get under contract with owner.

10/12/21 – William Taylor says they signed the deal on Friday. Design kick-off has started, and he plans to get the foundation and panel drawings out ASAP. He wants to have something “concrete” to contract on. Should send new drawings out in next couple of weeks.

11/12/21 – Awarded to Savannah.

1. **Clarion Villa Rica East (Villa Rica, GA) – FCL**  **$9.9 Million**

Budgetary - Clarion

Bldg. 100 - 452,000 s.f., Bldg. 200 – 90,000 s.f.,

Bldg. 300 – 248,000 s.f., Bldg. 400 - 67,000 s.f.

03/30/21 – Submitted pricing. Waiting to hear back.

05/04/21 – Tony hasn’t heard anything since they turned in budget pricing.

06/11/21 – Tony says it’s been updated per new layout and site. It sounded like they made an adjustment internally without going out to the trades.

07/29/21 – Tony says no update.

09/10/21 – Project is still out there. Just churning away through different layout and the banks.

10/21/21 – No update.

11/18/21 – Still out there.

1. **MAC V Bldg. B (Union City, GA) – Commerce**  **$8.1 Million**

Budgetary 799,800 s.f. - Majestic

04/26/21 – Followed up with Gary, he says he has what he needs for now. This project will go sometime next year.

11/02/21 – New pricing submitted to Gary. Building has grown by 49,800 s.f. Looking like a May 2022 start.

1. **Alta Drive Distribution (Jacksonville, FL) – Vardaman**  **$3.4 Million**

Budgetary 237,500 s.f. spec – Owner unknown.

05/26/21 – Turned in budgetary pricing to Tonya. She said she appreciated the help and would get back to us if the job moves forward.

06/10/21 - Followed up with Tonya but have not heard back.

07/26/21 – Followed up with Tonya again.

07/28/21 – Taylor Brown got back to me. Alta is a go, but the land purchase has been held up by some wetlands documentation that needs to be updated. Taylor says don’t throw the file away yet, but don’t but it on the books yet either. He will update as soon as they have more info.

09/08/21 – From Taylor Brown “Wetlands Walk occurred last week. Things are progressing, but slower than we would like. Probably looking at breaking ground March 2022.

11/18/21 – Taylor says last he heard ground breaking would be in June, and to keep it on our radar.

1. **Cartersville Dellinger Park (Cartersville, GA) – FCL**   **LOST $6.5 Million**

Budgetary, 3 bldgs. 126k, 378k, & 216k – IDI

06/11/21 – Turned in pricing.

09/10/21 – Tony says they are working towards a contract on this one and will be sending out for final pricing after they finalize their contract.

10/14/21 – FCL is working towards a contract and will send out for final pricing once they are under contract.

1. **Vaughn Parkway (Portland, TN) – Evans, Cooper**  **DEAD** **$6.5 Million**

Budgetary, 520k – Scannell

06/22/21 – Turned in pricing to Cooper and Evans.

07/26/21 – Pat says no updates on it.

07/27/21 – Justin said Scannell left him a voicemail about it yesterday. He plans on getting back with them today. He says he will follow up once he hears back from them.

09/08/21 – Justin says all has been quiet. He suspects Scannell is waiting on a tenant before it moves forward.

1. **Orchard Hills Industrial Park (Newnan, GA) – ~~JM Williams~~, Catamount** **$3.1 Million**

Budgetary, 234k – Childress Klein

06/29/21 – Turned in pricing to JM Williams.

07/16/21 – Turned in pricing to Catamount. Added $100k to bid amount.

08/26/21 – JMWilliams notified subs they were not the successful bidder.

08/26/21 – Met with Catamount says they have not heard anything but will keep me posted.

09/08/21 – Followed up with Met again. Waiting to hear back.

10/18/21 – Met says they are still waiting.

11/22/21 – Followed up with Met

1. **Spartan 2.0 (Spartanburg, SC) – Clayco**  **$18 Million**

Budget, 1.8 million s.f. tilt building, CRG

07/20/21 – Turned in pricing. Waiting on next step from Josh.

11/11/21 – Josh says we got smoked by CSI, but they only gave me 24 hours to turn a budget around. He has interviews with the client next week. He’ll give us another shot at it, but he may have to give this one to CSI so we can get Bridgeport and River Park.

1. **Project Archer (Hampton, GA) – Alston**   **LOST $18.9 Million**

1.4 million SF footprint, 400k s.f. mezzanine – Developer is Confidential

08/13/21 – Followed up with Kevin Daughtry. No response.

09/03/21 – Followed up with Kevin Daughtry. No response.

10/18/21 – Followed up with Kevin Daughtry. No response.

11/10/21 – Finally spoke to Kevin Daughtry. He said he had to go another direction. Found out through suppliers it went to Danko.

1. **ALA Charter School (Lexington, SC) – Haskell**   **$2.9 Million**

75k s.f., Multi-Level Tilt Building – School Development East

08/12/21 – Turned in pricing.

09/08/21 – Kate Smith says the project is still out there. They are running through some budgeting and phasing exercises with the client which has delayed contract awards. She is hoping to get final decisions soon.

11/17/21 – Kate says the project still has not been awarded. The owner is in the process of closing on the property, but right now the land is tied up in an easement issue. At this point there will be another round of pricing.

1. **Inlight (Jackson, GA) – FCL**   **DEAD $4.7 Million**

Budgetary, 400k s.f. – Keller Williams

08/12/21 – Turned in pricing to Greg Fisher.

09/09/21 – Greg Fisher says it’ll likely be next year before we see RFP.

09/10/21 – Tony says they are back and forth on this one. Trying to get under contract, but the site is not working right now.

10/18/21 – Developer might be backing out. May not make sense for them anymore… according to Tony.

11/18/21 – Tony says no-go on this budget. Might come around in 2022.

1. **Westport (Lowe’s/Project Coastal) (Suffolk, VA) – FCL**   **$15.5 Million**

Budgetary 1.5 million S.F. – McDonald

08/12/21 – Turned in pricing.

09/08/21 – Tony says this one is still out there. They reached out regarding some fencing, which to Tony means they might be close on making a deal.

11/18/21 – They are narrowing down their contract with the owner. Tony thinks it’s between FCL and Conlan. FCL would be upset if they lost it, but they won’t know until it’s finalized.

1. **Georgia Tilt Wall Project (TBD, GA) – Oden Hardy**   **$3.6 Million**

Budgetary, 200k s.f. tilt building – TBD

08/16/21 – Turned in pricing. Very high-level budget for a building around the Duluth area. No drawings, no site selected. Lead from Jeff Martin.

10/18/21 – Followed up, no response.

11/18/21 – Followed up, no response.

1. **Windsor (Monroe, NC) – Evans**   **$6.5 Million**

Budgetary, 570k s.f. expansion – Windsor Door Manufacturing

08/17/21 – Turned in pricing.

09/09/21 – Our pricing was competitive with the ones Evans received. The Client is supposed to be deciding on the GC here within the week, and from there should be a next round of pricing.

10/18/21 – Wesley says they are still working on it and waiting for owner to make a decision.

11/22/21 – Chad says we were 10% high which conflicts with what Wesley said back in September.

1. **Cubes at Sparta Pike (Lebanon, TN) – Clayco**   **$10.9 Million**

Budgetary, 1.2 million SF tilt – CRG

08/18/21 – Turned in pricing.

09/09/21 – Josh says he’s not sure at the moment, and that he’s waiting to hear. Lowe’s has a lot out there (potential buildings at different locations), and it’ll just come down to what they decide to move forward with.

11/18/21 – Josh says no update at this time.

1. **Bostwick 400 (Jacksonville, FL) – Evans**   **DEAD $8.3 Million**

Budgetary, 405,600 s.f. with 400k s.f. of paving – TBD

08/20/21 – Turned in pricing.

09/10/21 – Reached out to Kevin Forbes. Have not heard back.

11/17/21 – Kevin says he has not heard anything in a while. Taking it off my list for now.

1. **Kelly Tract Bldg. B (Savannah, GA) – Evans**  **$6.2 Million**

Budgetary, 456k s.f. tilt expandable to 880k s.f. – Van Trust

08/23/21 – Turned in pricing.

09/08/21 – Reached out to Ben Wooditch. Have not heard back.

10/18/21 – Tenant is supposed to let the owner know this week if they are moving forward.

11/17/21 – Bens says they are working on landing a tenant which could happen before December.

1. **Atlanta Distribution Center (Atlanta, GA) – Vardaman**   **$10.5 Million**

Budgetary, 1 million SF distribution – TBD

08/25/21 – Turned in high level budget pricing. They are not sure where job site will be yet. That is TBD.

09/09/21 – There has been some back and forth, but nothing yet.

10/18/21 – Miller says there is still no word on it but will keep me posted.

11/17/21 – Mike says that the project is still on the table, and that it is moving, but that may mean several months before anything comes to fruition. He said to just be on standby and that he will be in touch once more information is available.

1. **Jamesburg Ph 2 Bldgs. C & D (Huntersville, NC) – Evans**   **$4.7 Million**

Budgetary, 2 bldgs. 120k & 134k – MDH

09/09/21 – Turned in pricing. Chad says they did not reach out to many, so he will try to work it out with us.

10/18/21 – Chad says this one is moving forward. He plans on using us. Waiting on design.

11/22/21 – Chad says “we are ridiing with you guys on this one once it goes, should be later this year.” Still budget phase so another round of pricing will follow.

1. **Winstead Amazon (Gallaway, TN) – Hillwood**   **$13.1 Million**

Budgetary, 500k s.f. Amazon ASRC Prototype

10/18/21 – Followed up with Trent Skillman and Connor Lynch on my initial budget pricing. Have not heard back. We do have a new round of pricing due 10/27.

11/10/21 – We ended up not pursuing. Have not heard from Hillwood.

1. **Troutman Logistics (Huntersville, NC) – Evans**   **$10.7 Million**

Budgetary, 1 million s.f. – Unknown

10/18/21 – Wesley says they are waiting to hear back.

11/22/21 – Project is still being looked at and waiting on word to see what happens.

1. **Project Titan (Portland, TN) – Mortenson**   **$5.6 Million**

Budgetary, 500k s.f. - Unknown

09/09/21 – Lead from Matthew Buckley. Turned in pricing on 9/21. Followed up and waiting to hear back.

11/17/21 – Mike says still waiting to hear back on latest progress. He was out for a week and a half, but will let me know.

11/22/21 – According to Mike – they are trying to find a path that moves this forward and works around long lead times they are currently seeing on steel. He will keep me posted.

1. **Hambright Industrial (Huntersville, NC) – Evans**   **LOST $2.5 Million**

Budgetary, 225k s.f. spec building - Trinity Capital

10/07/21 – Provided some unit rate pricing. Wesley says they are waiting to hear back.

11/22/21 – Evans was not awarded this project according to Chad.

1. **Saturn Parkway Twin Spec (Springhill, TN) – FCL Builders**   **$4.5 Million**

Budgetary, 2 bldgs. 200k s.f. – Griffin Partners

10/18/21 – Followed up with Russell Khan to see if he had any questions. He says he is good currently.

11/18/21 – Tony says it’s dead. Didn’t move forward.

1. **Southmeadow Bldg. G (East Point, GA) – Choate**   **$2.5 Million**

Budgetary, 85k s.f. BTS – McDonald

10/14/21 – Turned in budget pricing to Crowell Brim. Croswell says thanks. Will follow up soon.

1. **MCB (Marshall County, MS (Olive Branch) – Evans, Brinkmann**  **$9.9 Million**

Budgetary, 798k s.f. Spec – Scannell

10/18/21 – Submitted budget pricing. Will follow up.

1. **Bridgeport C,D,G (Newnan, GA) – Clayco**  **C - $11.9 Million, D – $13.4 Million, G - $11.3 Million**

Budgetary, C – 1 million s.f., D – 1.2 million s.f., G - 873k s.f.

10/22/21 – Submitted budget pricing. Josh says C is in design and will be the next one to go.

1. **Southpark Bldg. A (Fairburn, GA) – FCL, Evergreen, KBD $4.1 Million**

250k s.f. Spec – Seefried

10/27/21 – Submitted another round of pricing. This project has been around for a couple of years.

11/17/21 – Chau with KBD says a GC has not been awarded yet. Just waiting.

11/18/21 – Tony says no forward movement, but there will likely be another round of pricing with new drawings.

1. **Amazon Hank (Montgomery, AL) – Hoar, Gray, EE Reed**  **$15.5 Million**

629k s.f. BTS (Amazon) – Seefried

11/17/21 – EE Reed carried our number. I have not heard a word from Gray, and Hoar has fallen off. My suspicion is Gray and Hoar have better numbers than ours. EE Reed says their interview went well, and that Seefried is asking for B&F this week. GC to be selected soon.

12/2/21 – Spoke to Brian. He says Amazon is dealing with their bank, and it’s going a little slow. He hopes to find out next week if they got it.

1. **Hazelbrand (Covington, GA) – Alston**  **$6 Million**

Budgetary, 498k s.f. Spec – Uknown.

11/10/21 – Submitted budget pricing.

1. **Savannah Portside (Savannah, GA) – Evans $15.5 Million**

Budgetary, 1.2 million s.f. Spec – Panattoni

11/10/21 – Submitted budget pricing.

11/17/21 – They are going through everything with the owner and should be released in December if everything goes according to plan.

1. **Red Rock Bldgs. A & D (Charlotte, NC) – Evans $17.5 Million**

Budgetary, Bldg. A – 500k s.f., Bldg. D1.1 million s.f., Spec – Red Rock

11/17/21 – Submitted budget pricing.

11/22/21 – Chad says they are just getting into the numbers. He’ll let me know.

**Currently Bidding:**

* **Cubes at Sparta Pike – 3 buildings (Lebanon, TN) – Clayco/CRG**
  + **Building A – 1,081,600 s.f.**
  + **Building B – 520,000 s.f.**
  + **Building C – 248,400 s.f.**